

INCENDIA

AUTONOMOUS DETECTION. OPERATIONAL ADVANTAGE.

Designed for contested environments. Proven in operational deployments. Trusted by the Canadian Armed Forces and selected by NATO DIANA.

800+

UNITS DEPLOYED

8

CANADIAN ARMED FORCES
BASES ACTIVE

NATO DIANA

SELECTED
FROM 3,600+ APPLICANTS

98% > <2%

FALSE ALARMS

10+ YRS

OPERATIONAL LIFE

THE PROBLEM

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Organizations continue to rely on wired, slow and isolated detection systems.

- › False alarms overwhelm operators and delay response.
- › Critical threats often remain undetected for minutes in remote or denied environments.
- › Temporary sites and deployed operations lack rapid-deployment protection.
- › Existing infrastructure requires costly trenching, power and communications installation.

ABOUT

WHO WE ARE

Incendia is a Canadian defence and critical infrastructure technology company developing autonomous detection and early-warning systems for military, industrial and public-safety applications.

Our decentralized architecture enables organizations to detect threats earlier, coordinate responses faster and operate effectively in remote or denied environments.

STRATEGY

DEFENCE FIRST. DUAL-USE BY DESIGN.

- › Active deployments on Canadian Armed Forces installations
- › NATO DIANA selected among 3,600+ applicants
- › Procurement pathway across 32 NATO nations
- › Civilian applications leveraging the same core architecture

DEPLOYMENT

TRACTION

Active deployments across military installations, maritime operations and industrial facilities.

ASEAN expansion underway — Singapore regional hub established and defence engagement pipeline active.
Designed for operation in remote, contested and disaster-prone environments.

FINANCING

STRATEGIC GROWTH ROUND

Opening Autumn 2026

Funding deployment, certifications and international expansion.

FIELD-PROVEN ACROSS SECTORS

ONE PLATFORM. EVERY ENVIRONMENT.

DEFENCE

Military installations and base infrastructure protection. Active on Canadian Armed Forces bases across multiple provinces.

MARITIME

Shipyards environments and naval maintenance operations requiring continuous, infrastructure-independent monitoring.

INDUSTRIAL

Metallurgical refineries, mining sites, energy facilities and critical infrastructure with remote monitoring requirements.

BUILDING THE STANDARD FOR AUTONOMOUS EARLY WARNING

DEFENCE

Hardware platform + long-term sustainment
Multi-year service contracts
Canadian defence procurement pathway
High-margin recurring support model

INDUSTRIAL & CRITICAL INFRASTRUCTURE

Hardware platform + recurring SaaS revenue
Utilities · Ports · Airports · Mining · Energy
Scalable deployment across large asset networks

MUNIN SOFTWARE PLATFORM

Unified command and detection layer
Cloud, sovereign-host or hybrid deployment
API and partner integration ecosystem
Recurring software revenue engine

COMPETITIVE ADVANTAGE

- Defence-proven architecture** — proprietary deployment dataset built
- › **Defence-first design** — proprietary deployment dataset built over 2+ years of field operations
 - › **NATO DIANA validation** — selected from 3,600+ applicants, procurement pathway across 32 nations
 - › **Edge AI, zero cloud dependency** — fully operational in denied, remote and contested environments
 - › **Architecture Asgard** — 8 integrated autonomous guardians, not a single-purpose device
 - › Purpose-built for autonomous field deployment — not adapted from legacy building-security systems.

HEIMDALL vs MARKET

HEIMDALL	COMPETITORS
12+ fused sensors	1-2 sensors
RF Mesh + Cell. + Sat.	No mesh, wired only
Deploy in <5 minutes	Weeks of complex setup
10-year battery	Requires power infra
Low infrastructure requirements	High infrastructure overhead

ASEAN EXPANSION

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- › Singapore regional headquarters established
- › Local leadership presence
- › Defence and critical infrastructure engagement pipeline active
- › ASEAN defence spending growth creating procurement opportunities

ROADMAP

STRATEGIC TIMELINE.

- NOW 2026** Deployed across CAF bases. NATO DIANA active. ASEAN hub established.
- Q3 2026** Satellite comms (Bifrost). ASEAN and EU certifications.
- AUTUMN 2026** Pre-Seed Round (SAFE) — Strategic Growth Round opens.
- 2027** Hugin mobile unit. NATO-allied nation rollout.
- 2028** Multi-domain autonomous sensing ecosystem deployed internationally.
- 2030** Global standard across NATO nations.

OUR PRODUCTS

G/01

HEIMDALL

800+ active deployments. Flagship fixed multi-sensor autonomous detection station.

G/02

HUGIN

Mobile tactical detection unit for field, vehicle and rapid deployment.

G/03

MUNIN

SaaS fusion and command platform — cloud, sovereign-host or hybrid.

G/04

AEGIR

Water, flood and environmental detection for coastal and critical infrastructure.

G/06

BIFROST

Satellite gateway for remote, denied and disaster-affected environments.

Leadership

THE TEAM BEHIND THE MISSION.

Francis Desjardins

Chief Executive Officer

Co-founder. Leads corporate strategy, NATO programme management and international business development.

Dodji Koffi

VP Strategy & Development

Defence market development, corporate development, NATO ecosystem engagement, government relations and international expansion.

Benoît Valin

General Manager, ASEAN

Based in Singapore. Leads ASEAN market development and strategic partnerships.

Mark Irving

Business Development, UK

UK defence and European market development. NATO-allied nation partnerships and prime integrator relations.

Henri Thériault

BD Associate & Operations

Business development and operational support across North American and international markets.