



Coast Fraser

International Supplier of Forest Products



Coast Fraser

- ▶ FOUNDED IN 2009
- ▶ MAJOR EXPORTER & DISTRIBUTOR OF SOFTWOOD AND HARDWOOD AND TREATED WOOD PRODUCTS
- ▶ HEADQUARTERED IN VANCOUVER, BRITISH COLUMBIA
- ▶ ACTIVELY SHIPPING FROM CANADIAN AND US PORTS ON WEST AND EAST COASTS
- ▶ 20+ CORPORATE OFFICE EMPLOYEES AND A NETWORK OF SALES AGENTS WORLDWIDE
- ▶ ACTIVE IN OVER 40+ COUNTRIES & REGIONS, INCLUDING EUROPE, ASIA AND MIDDLE EAST





- ▶ Proud partner and key distributor of Weyerhaeuser, one of the largest wood product manufacturers in the world
- ▶ Executive members of Canada Wood & BC Wood
- ▶ Proud recipient of the PROFIT 500 Award, which celebrates 500 of the fastest growing Canadian companies based on revenue
- ▶ Certified Chain of Custody for FSC, PEFC and SFI
- ▶ Winner, Diversified Exporter - 2025 BC Export Awards





WHAT WE OFFER



- ▶ **SERVICES**
 - ▶ LOGISTICS
 - ▶ DISTRIBUTION
 - ▶ JUST-IN-TIME DELIVERY
 - ▶ FLEXIBLE PAYMENT TERMS

- ▶ **PRODUCTS**
 - ▶ HARDWOOD
 - ▶ SOFTWOOD
 - ▶ TREATED WOOD PRODUCTS
 - ▶ LOGS





LOGISTICS

- ▶ Well-developed relationships with reloading yards & freight forwarders to ship products directly to customers.
- ▶ Most mills located maximum 1000km from the port or yard
 - Ensure on-time pickup of the products from the mill
 - Domestic sales: use trucking companies to drop off loads
- ▶ All inclusive quote includes:
 - Ocean freight
 - Local transportation
 - Documentation
 - Phytosanitary Certificate
 - Marine Insurance





DISTRIBUTION

- ▶ Relations with private lumber yards across Canada:
 - All of which are equipped with advanced equipment, administered with comprehensive management practices, and located close to major ports
 - Ample supply storage, efficient information, and supply management have allowed Coast Fraser to develop strong, stable, and rapid delivery capabilities.
- ▶ Sell primarily from Canada to the Middle East, Europe, Asia, and South-East Asia - have developed agreements with a variety of rail, truck and shipping lines.





JUST-IN-TIME DELIVERY

- ▶ By operating out of multiple yards and ports on both coasts, we can quickly and efficiently deliver products by truck, rail, ocean container, and break bulk.
- ▶ Multiple ports and shipping yards allow for less expensive shipping options - the savings are passed on to the customer.
- ▶ Allows for reduced inventory costs, minimized waste, and improved cash flow for Coast Fraser as well as allowing us to develop stronger supplier relationships.



FLEXIBLE PAYMENT TERMS

- ▶ We have long-standing relationship with EDC to support customers around the world.
- ▶ We offer a variety of credit options and payment terms to customers, even up to net 180 days on request.
- ▶ Allows customers to spread costs over time, manage their cash flow, and potentially pay out of profits.
- ▶ Increases customer satisfaction and loyalty.



PRODUCTS



LUMBER

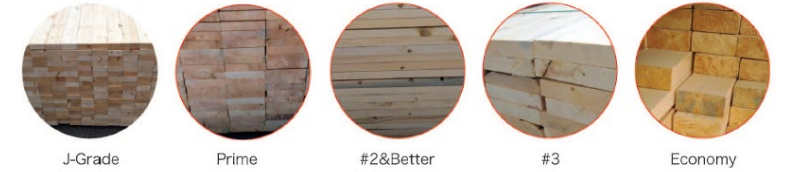
- ▶ DOUGLAS FIR
- ▶ HEMLOCK FIR
- ▶ SPF
- ▶ ESPF
- ▶ EASTERN WHITE PINE
- ▶ WESTERN RED CEDAR
- ▶ YELLOW CEDAR
- ▶ SOUTHERN YELLOW PINE
- ▶ SOFT & HARD MAPLE
- ▶ ASH
- ▶ RED OAK
- ▶ WHITE OAK
- ▶ WALNUT
- ▶ YELLOW POPLAR
- ▶ RED ALDER

LOGS

- ▶ EASTERN WHITE PINE
- ▶ SOUTHERN YELLOW PINE
- ▶ RED & WHITE OAK
- ▶ ESPF/SPF/SITKA SPRUCE
- ▶ CEDAR (WRC AND YELLOW)
- ▶ SOFT & HARD MAPLE/ASH
- ▶ HEMLOCK FIR & DOUGLAS FIR
- ▶ CYPRESS

TREATED WOOD

- ▶ UTILITY POLES
- ▶ DIMENSIONAL LUMBER
- ▶ MARINE PILING
- ▶ RAILWAY SLEEPERS





TOP 20 MARKETS AS OF 2026

- ▶ CHINA
- ▶ INDIA
- ▶ KOREA
- ▶ UNITED KINGDOM
- ▶ SAUDI ARABIA
- ▶ TAIWAN
- ▶ UNITED ARAB EMIRATES
- ▶ IRELAND
- ▶ SINGAPORE
- ▶ MALAYSIA
- ▶ PAKISTAN
- ▶ BANGLADESH
- ▶ HONG KONG
- ▶ INDONESIA
- ▶ VIETNAM
- ▶ THAILAND
- ▶ CAMBODIA
- ▶ PHILIPPINES
- ▶ KUWAIT
- ▶ MEXICO





COAST FRASER'S COMPETITIVE ADVANTAGE

- ▶ Coast Fraser Business Model is unique - we are a truly global company
- ▶ We are an official export partner for Weyerhaeuser's Canadian operations which gives us a competitive edge in the marketplace
- ▶ We are a one-stop shop for international customers looking for Canadian wood products
- ▶ Nation-wide sourcing, Just-in-time delivery and flexible payment terms set us apart from our competition.
- ▶ Fully Certified and able to offer FSC, PEFC, EUDR, and HT program where required



FOLLOW US ON SOCIAL MEDIA





AFFILIATED ORGANIZATIONS

